



Colombian Visa Packages *As of April 2016*

INITIAL CONSULTATION: COP\$175,000 + IVA

- Ideal for:
 - Applicants who want to understand the visa application process in Colombia
 - Applicants who are looking for a personalized visa application strategy specific to their own situation
- Service includes:
 - Formal English-language consultation with a visa specialist who can provide applicant a personalized visa application strategy

COMPLETE PACKAGE: COP\$290,000 + IVA*

- Ideal for:
 - Applicants who know the type of visa they want
- Service includes:
 - Complete list of required documentation specific to applicant's visa application;
 - For certain visa types, list of additional documentation intended to maximize chance of approval;
 - For certain visa types, templates of certain required documentation that you can tailor to your own application intended to maximize chance of approval;
 - General instructions as to how to notarize and apostille required documentation in Colombia and other jurisdictions;
 - Coordination with third party official translator who can translate foreign documentation as required under Colombian law;
 - Comprehensive review of application in order to maximize chance of approval;
 - Langon applying on your behalf;
 - Langon processing your Government Visa Study fee;
 - Legalization of documents, if applicable (up to 2 documents);
 - Pre-interview consultation if an in-person visa interview is required;
 - Langon processing your Visa Application Fee;
 - Guaranteed 48-hour response throughout visa application process; and
 - Ongoing English-language customer support.

RUSH SERVICE: Additional COP\$100,000 + IVA*

- Ideal for:
 - Applicants who are in a rush and need a visa as soon as possible
- Service includes:
 - Same services as our Complete Package;
 - Guaranteed response time of 24 hours to all inquiries throughout the visa application process; and
 - Guaranteed response time of 24 hours following receipt of any document submitted to our office for review.

THE FINE PRINT

***Prices quoted do not include:**

- ✓ **IVA**, which is Colombia's value added tax (currently 16% of service fee total);
- ✓ **Government Study Fees**, which are fees charged by the Colombian government as part of initial application (currently US\$52);
- ✓ **Government Visa Application Fees**, which are fees charged by the Colombian government to issue your visa after approval (currently between US\$211 and US\$391 depending on the type of visa);
- ✓ **Visa Stamping Service Fees**, which are fees charged by Langon when the applicant applies while in Colombia and applicant prefers not to travel to Bogota to get visa stamped on their passport in person (currently COP\$150,000); and
- ✓ **Additional third party fees** including, but not limited to, (i) fees incurred when obtaining, notarizing, apostelling, translating and/or legalizing required documentation; (ii) delivery charges; and/or (iii) accounting fees etc...

Prices quoted apply to the most common types of visa applications. Prices quoted do not apply to certain visas including, but not limited to, a business visa where there is a foreign sponsor, pensioner visas, annuity visas, and independent activities visas.

For a description of these fees and sample budgets please review our publication "[Colombian Visas: An Introduction](#)".

1. By hiring Langon Colombia S.A.S to apply for your visa you agree to abide by our [General Terms and Conditions](#).
2. Prices quoted are for visa applications involving a typical level of complexity. Total fees may increase if it's determined that the application requires more attention prior to OR during engagement. This may occur where, for example, Langon Colombia S.A.S is required to coordinate the drafting and execution of documents issued in other jurisdictions or the application involves requesting documentation from multiple business entities (in the case of an RE visa based on investment, for example).
3. The timing for Langon Colombia S.A.S to provide any deliverables for the Complete Package is always subject to the estimates included in our brochure "[Colombian Visas: An Introduction](#)" and actions taken by third parties. For example, while we estimate that it may take an applicant between 1 and 4 weeks to collect relevant documentation this will vary depending on the visa strategy and other factors.
4. There are no guarantees that the Colombian government will grant you a visa, regardless of whether you have the appropriate application materials and required documentation. Colombian visas are granted at the discretion of the government representative who will process your application. Langon Colombia S.A.S does not guarantee that you will receive your desired visa. Similarly, Langon does not guarantee that the Colombian government will not (i) request additional information beyond that required under the law or (ii) request your presence at the Visa Office or at a local consulate prior to making a determination regarding your visa application.
5. Langon Colombia SAS shall not be responsible for (i) any delays caused by the Colombian government in reviewing your visa application; (ii) any expenses incurred following a request by the Colombian government for additional information and/or documentation not required under applicable law; (iii) any expenses incurred following a request by the Colombian government to appear in person; and or (iv) an outright refusal of your visa so long as the application complies with applicable law. Please review our [disclaimer](#).

Our Best Price Guarantee Terms and Conditions

Our Best Price Guarantee (“Guarantee”) is our promise to our clients who purchase any of our visa application packages that they will receive the lowest possible price.

Best Price Guarantee

We guarantee that our visa application service fees are the lowest offered publicly by any other law firm registered to do business in the Republic of Colombia that offers comparable, multijurisdictional services (“Comparable Law Firm”). If you find that any other Comparable Law Firm offers comparable visa application services at lower fees (“Competing Offer”), Langon will match the Competing Offer, subject to the following terms and conditions:

Not Applicable

This offer is not applicable where:

- the competing offer was made as a result of a volume discount, as part of a comprehensive service package that includes other services, or as a discounted offer in anticipation of additional or ongoing services;
- the competing offer is a private offer that is not made available to the general public;
- the website where a competing offer appears does not specify package details to a degree sufficient to determine whether it is a Competing Offer;
- the competing offer represents/was obtained via (i) a membership program website; (ii) a corporate discount; (iii) negotiated prices; (iv) a group, rewards program, loyalty program, incentive, meeting, convention, consolidator or interline prices; (v) auction or similar process; or (vi) a coupon or other promotion not offered to the general public; or
- the competing offer is obtained from a website where you call to get the price, or from an e-mail that you received.

Reporting Best Price Guarantee

You must contact us by sending an email to admin@langoncolombia.com 24 hours prior to Langon issuing a formal invoice for the visa service provided. In the email please include (i) a full description of the visa package you purchased from Langon; (ii) the full name of the business entity making the competing offer; and (iii) a link to any online material showing the competing offer.

Matching Terms

The Guarantee is available only for the exact same package type. In other words, all terms of the comparison offer, including, but not limited to, the initial consultation, the itemized service offerings and all other requirements must be equal in all respects to the terms found on our website for your claim to be valid. Similarly, if you purchased the Spanish-Language Complete package and you are comparing it to a competing offer where the service package excludes the legalization of documentation the Guarantee would not apply.

Comparison Fees Must Be Available to the General Public The Guarantee applies only to fees both advertised and available to the general public at the time of verification.

Verification of Claims

All claims are subject to verification by Langon. Langon must be able to verify all elements of the claim and the required terms found on the non-Langon website at the time the claim is processed and verify that those services fees are actually lower than those found on the Langon website. Langon does not accept screen shots of imagery of lower prices provided by clients due to the ease of modification or alteration of such imagery. The determination of whether a business entity qualifies as a Comparable Law Firm and/or whether an offer qualifies as a Competing Offer shall be made by Langon in its sole discretion.

Changes to these Terms and the Guarantee

Langon reserves the right to modify, restrict availability, or discontinue the Guarantee and to make changes to these Terms and Conditions, at any time, for any or no reason, and without prior notice or liability to you. The Langon Best Price Guarantee Terms and Conditions that are in effect at the time of your purchase of any of our visa packages will determine your eligibility under the Guarantee.

Disputes

Any disputes arising out of these Terms and Conditions or the offer of Guarantee shall be resolved individually, without resort to class action, and shall be governed by the laws of the State of Delaware, U.S.A., exclusively by an appropriate federal or state court lo